



American Planning Association
Georgia Chapter

Making Great Communities Happen


Impact Assessment and Cost-Benefit Analysis

AICP EXAM REVIEW

Bruce Stiftel, FAICP


February 11, 2011

Georgia Tech Student Center



Core Concepts: the “rational” framework for decision analysis

- Goals
- Objectives
- Alternatives
- Impacts
- Criteria [singular=criterion]
- Constraint

- 
- Goals: “what is sought to accomplish or attain”
 - Objectives: “measurable sub-components or operationalization of goals”


Goals and Objectives

■ Goals


1. Fishable/swimmable waters
2. Adequate affordable housing
3. Transportation capacity sufficient to demand
4. Reduction of contagious disease
5. Decrease in solid waste landfill volume


■ Objectives

1. Nitrogen levels “below” national standards
2. Median housing price less than 3x median family income
3. LOS C or better on all county roads
4. No new cases of measles
5. Reduction of SW volume by 35% compared to 2000.

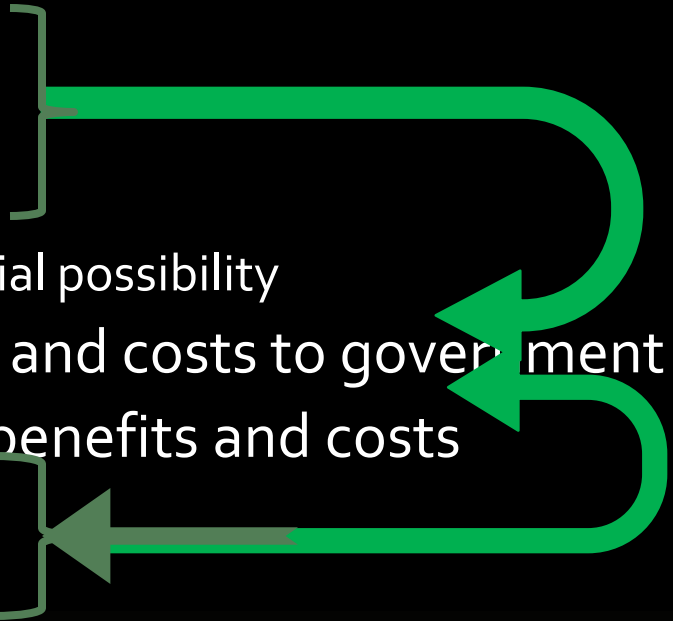
- 
- Alternatives: “options of means available, by which, it is hoped the objectives can be attained”

1. curved row planting on croplands
2. expansion of land supply through conversion of abandoned inner city industrial land
3. bike lane construction program
4. free vaccinations for school children
5. curbside pickup of recyclable waste

- 
- Impacts: “positive and/or negative consequences of alternatives, including benefits and costs, direct and indirect.”
 1. Reduced nitrogen runoff
 2. Decreased number of affordable housing units
 3. Reduced vehicle miles traveled
 4. Reduced cases of measles
 5. Decreased landfill deposits

- 
- Criterion: “rule or standard by which to rank the alternatives in order of desirability”
 1. Minimize nitrogen discharge
 2. Maximize affordable units produced
 3. Maximize additional traffic lane capacity
 4. Minimize new cases of communicable disease
 5. Minimize annual volume of landfill deposits

Key Criteria Types:

- Technical feasibility
 - Effectiveness
 - Adequacy
 - Economic and financial possibility
 - Fiscal benefits and costs to government
 - Total societal benefits and costs
 - Equity
 - Risk and Uncertainty
 - Reversibility
 - Political viability
 - Administrative operability
 - Other types of criteria: security, liberty, rights
- 


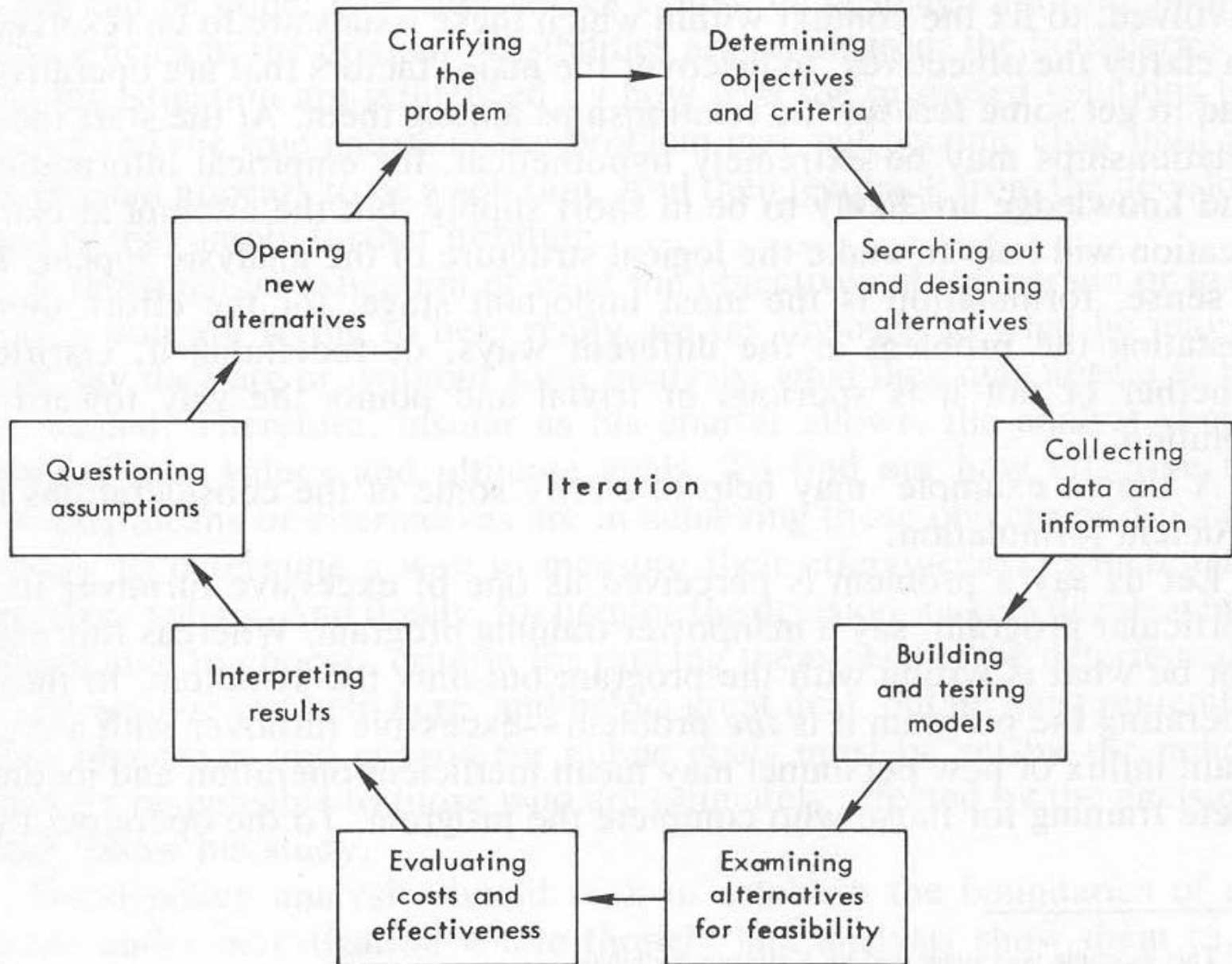
- 
- Constraint: “Condition within criteria that sets a firm limit on choice of alternatives”
 1. Georgia surface water quality standard for N
 2. Capital expenditures no greater than \$50 mill.
 3. No reduction in vehicular Level of Service
 4. Immunization rate of at least 98%
 5. No new costs to owners of rental housing

Figure 4.1 The iterative nature of analysis.



Environmental Impact Assessment

- US: NEPA (1969)
 - §102
- Other mandates include:
 - Canada 1973
 - Australia 1974
 - Columbia 1974
 - UK
 - Netherlands 1981
 - Japan 1984
 - Thailand
 - Phillipines
 - EU 1985
- Guidelines:
 - US CEQ 1978
 - OECD 1974 & 1979
 - UNEP 1980
- US States:
 - California 1st: SEPA
 - Florida DRI Ch. 380 1972
 - Many others

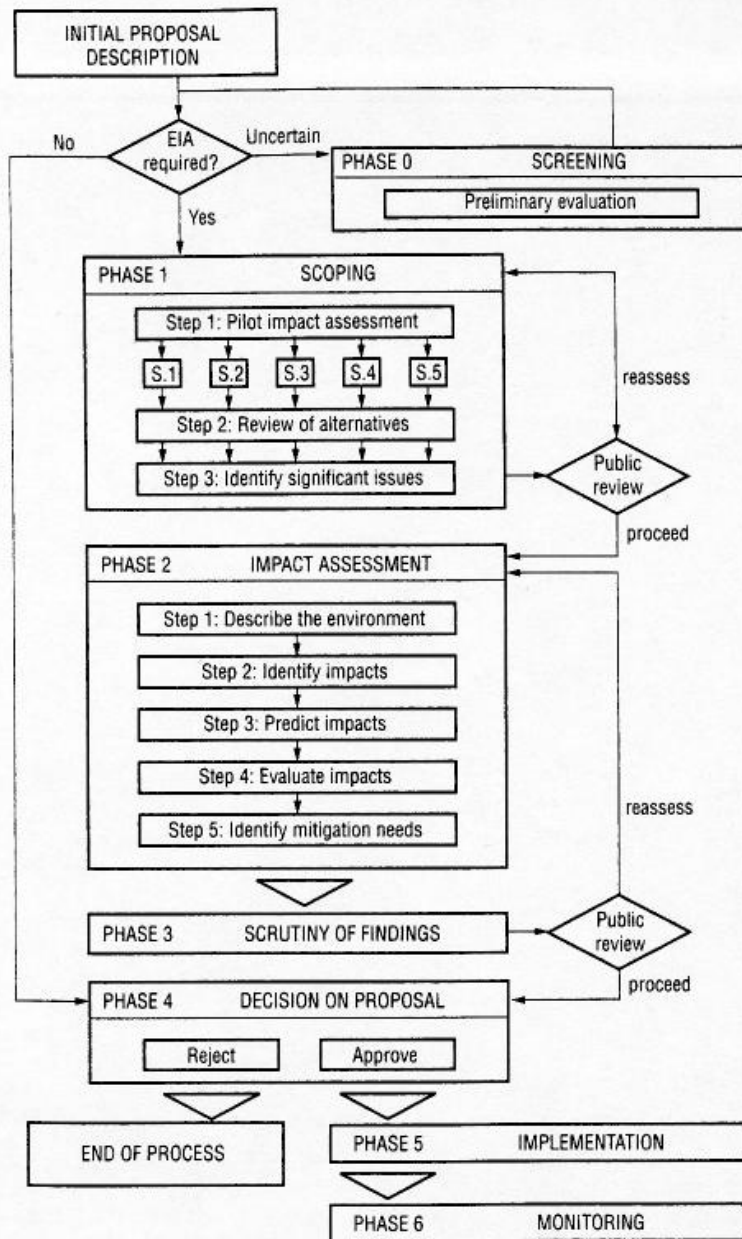


Table 1.1 Content of an EIS for US federal proposals as required by CEQ (1978).

Summary

Statement of purpose and need

Alternatives including proposed action

- Discussion of all options considered
- Discussion of 'no-action' option
- Identification of agency-preferred alternative
- Discussion of mitigation measures

Affected environment

- Baseline environmental description of area affected by each alternative

Environmental consequences

- Environmental impact of each alternative
- Unavoidable effects
- Relationship between local short-term use of environment and enhancement of long-term productivity
- Irreversible and irretrievable commitment of resources

List of preparers



EIA Early Issues and Results

- Early implementation: few no build decisions; immense wasted paperwork; some changes to project design (Andrews 1974; Ortolano and Hill 1975)
- 1978 CEQ guidelines: negative declarations; scoping

Box 18.2—Possible Effects of Environmental Impact Assessment

Possible Effects of EIA on Projects

- Withdrawal of unsound project
- Legitimization of sound project
- Selection of improved project location
- Reformulation of plans
- Redefinition of goals
- Mitigation of project impacts
 - Dropping damaging elements of proposed project
 - Minimizing adverse effects by scaling down or redesigning project
 - Repairing or restoring environment adversely affected
 - Creating or acquiring environments similar to those adversely affected

EIA as an Impetus for Administrative Change

- Often increases access of citizens, NGOs, and other agencies to information on project
- Enhances interagency coordination
- Affects power relations between ministries, increases power of environmental agencies

Source: Ortolano and Shepherd (1995).

Major families of EIA methods

- Checklists
- Matrices
 - Leopold matrix (USGS)
- Overlays
 - McHargian
 - GIS Land Suitability
- EQ Indices
 - Battelle Columbus EES
- Valuation tradeoff models
 - WRAM (ACOE)
 - HES (USFWS)
 - SWT (Haimes)
- Adaptive Assessments
 - C.S. Holling
 - Simulation modelling

Table 1.3 Checklist of impact categories for land development projects (summarized from Schaenam 1976).

- 1 *Local economy*
Public fiscal balance
Employment
Wealth
- 2 *Natural environment*
Air quality
Water quality
Noise
Wildlife and vegetation
Natural disasters
- 3 *Aesthetics and cultural values*
Attractiveness
View opportunities
Landmarks
- 4 *Public and private services*
Drinking water
Hospital care
Crime control
Feeling of security
Fire protection
Recreation – public facilities
Recreation – informal settings
Education
Transportation – mass transit
Transportation – pedestrian
Transportation – private vehicles
Shopping
Energy services
Housing
- 5 *Other social impacts*
People displacement
Special hazards
Sociability/friendliness
Privacy
Overall contentment with neighbourhood

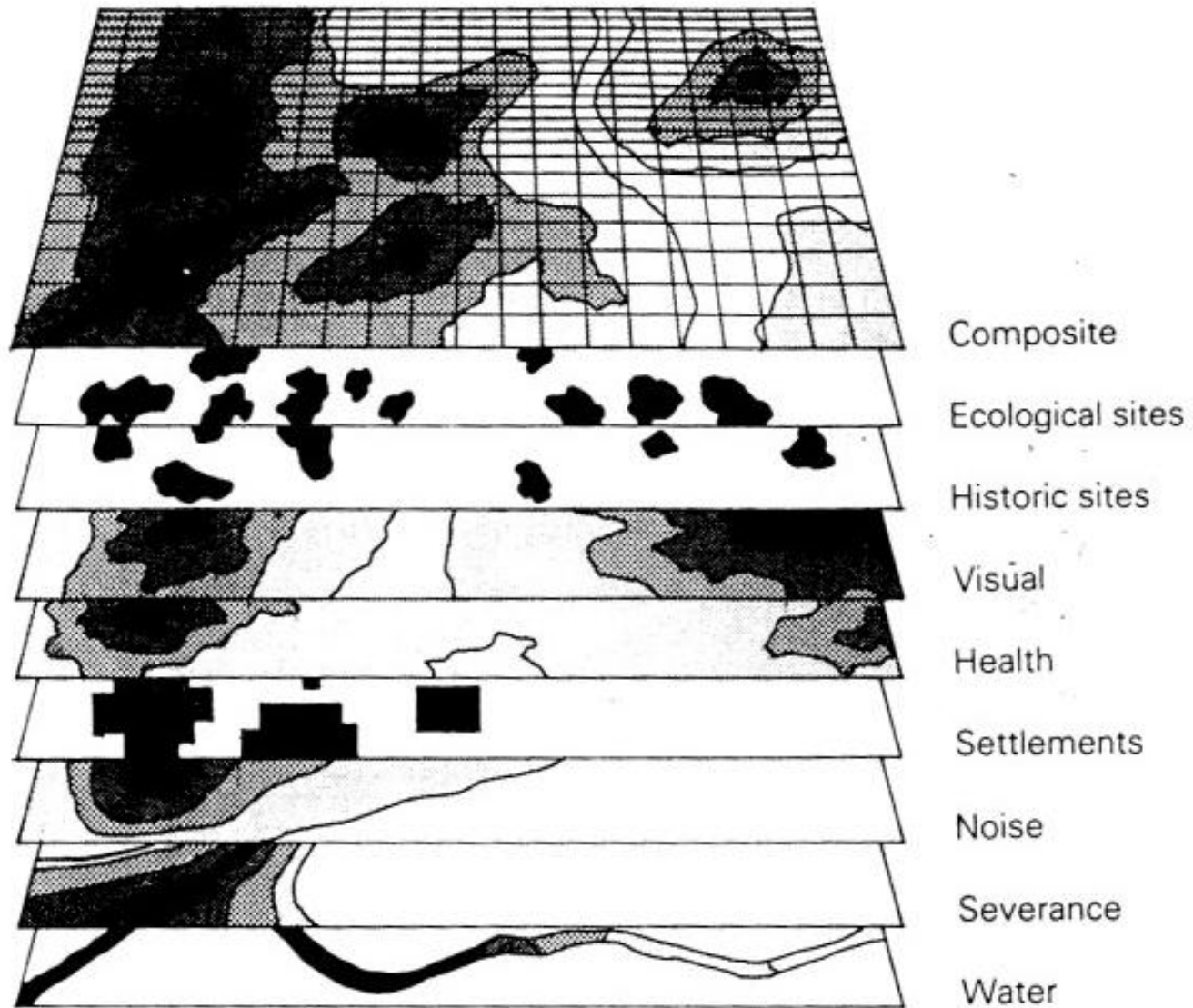


Figure 1.5 The use of overlays to show environmental impacts.

Environmental impacts

Ecology 240

Societies and populations
Terrestrial
 (14) Browsers and grazers
 (14) Crops
 (14) Natural vegetation
 (14) Pest species
 (14) Upland game birds
Aquatic
 (14) Commercial fisheries
 (14) Natural vegetation
 (14) Pest species
 (14) Sport fish
 (14) Water fowl **140**

Habitats and communities
Terrestrial
 (12) Food web index
 (12) Land use
 (12) Rare and endangered species
 (14) Species diversity
Aquatic
 (12) Food web index
 (12) Rare and endangered species
 (12) River characteristics
 (14) Species diversity **100**

Ecosystems
 Descriptive only

Environmental pollution 402

Water pollution
 (20) Basin hydrologic loss
 (25) BOD
 (31) Dissolved oxygen
 (18) Fecal coliforms
 (22) Inorganic carbon
 (25) Inorganic nitrogen
 (28) Inorganic phosphate
 (16) Pesticides
 (18) pH
 (28) Stream flow variation
 (28) Temperature
 (25) Total dissolved solids
 (14) Toxic substances
 (20) Turbidity **318**

Air pollution
 (5) Carbon monoxide
 (5) Hydrocarbons
 (10) Nitrogen oxides
 (12) Particulate matter
 (5) Photochemical oxidants
 (10) Sulfur oxides
 (5) Other **52**

Land pollution
 (14) Land use
 (14) Soil erosion **28**

Noise pollution
 (4) Noise **4**

Esthetics 153

Land
 (6) Geologic surface material
 (16) Relief and topographic character
 (10) Width and alignment **32**

Air
 (3) Odour and visual
 (2) Sounds **5**

Water
 (10) Appearance of water
 (16) Land and water interface
 (6) Odour and floating materials
 (10) Water and surface area
 (10) Wooded and geologic shoreline **52**

Biota
 (5) Animals — domestic
 (5) Animals — wild
 (9) Diversity of vegetation types
 (5) Variety within vegetation types **24**

Manufactured objects
 (10) Manufactured objects **10**

Composition
 (15) Composite effect

Human interest 205

Educational/scientific packages
 (13) Archeological
 (13) Ecological
 (11) Geological
 (11) Hydrological **48**

Historical packages
 (11) Architecture and styles
 (11) Events
 (11) Persons
 (11) Religions and cultures
 (11) 'Western frontier' **55**

Culture
 (14) Indians
 (7) Other ethnic groups
 (7) Religious groups **28**

Mood/atmosphere
 (11) Awe/inspiration
 (11) Isolation/solitude
 (4) Mystery
 (11) 'Oneness' with nature **37**

Life patterns
 (13) Employment opportunities
 (13) Housing
 (11) Social interactions **37**

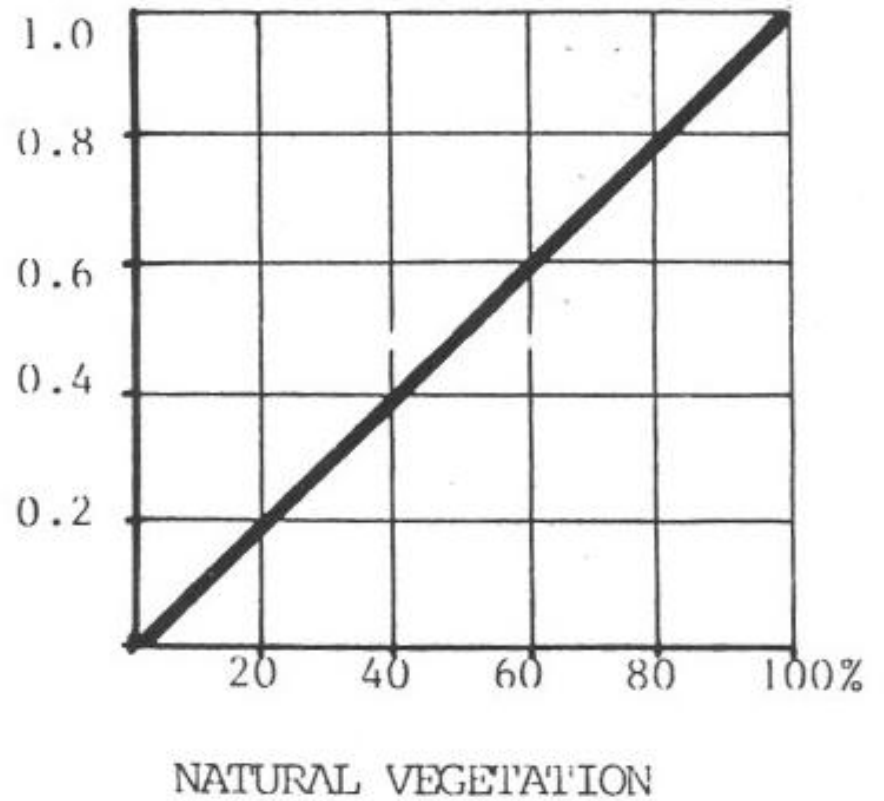
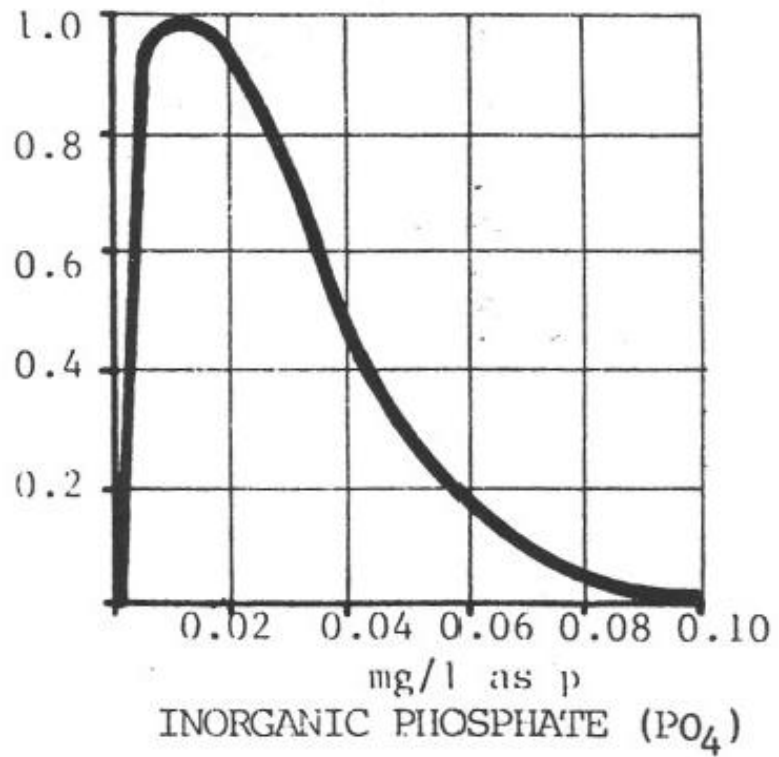


Table 3.5 Criteria for Assessing EIA Processes

Criteria	Example Indicators
Rigorous	<p>Sound, independent, and unbiased application of scientific standards and protocols</p> <p>Conducive to integration and application of scientific and technical knowledge and methods</p> <p>Conducive to participation by scientists</p> <p>Explicit and substantiated assumptions, findings, interpretations, conclusions, and recommendations</p> <p>Facilitates contribution to scientific knowledge base</p>
Comprehensive	<p>Thorough treatment of relevant physical, biological, social, cultural, and economic effects</p> <p>Conducive to addressing interrelationships and cumulative effects</p> <p>Conducive to a broad definition of problems and opportunities</p> <p>Conducive to a holistic perspective</p>
Systematic	<p>Provides an explicit and traceable decision-making basis</p> <p>Systematically identifies and assesses potential objectives</p> <p>Systematically identifies, assesses, and applies methods</p> <p>Systematically identifies and assesses options and impact management methods</p> <p>Systematically identifies, predicts, and manages potential effects</p>
Substantive	<p>Guided by environmental values and ideals</p> <p>Conducive to integration of environmental knowledge and perspectives</p> <p>Facilitates substantive contribution to enhanced environmental quality</p> <p>Conducive to realization of sustainability</p>
Practical	<p>Efficient and effective use of available resources</p> <p>Proven and credible methods and procedures, consistent with good practice</p> <p>Clearly defined, appropriate, and realistic roles and responsibilities</p> <p>Focuses on major issues and trade-offs</p> <p>Conducive to decision making and implementation</p> <p>Realistic expectations and standards</p>

Democratic	<p>Conducive to maintenance and enhancement of stakeholder influence</p> <p>Accommodates and applies traditional knowledge</p> <p>Conducive to delegation of authority to stakeholders and local communities</p> <p>Sensitive to political implications</p> <p>Provides for and potentially conducive to stakeholder acceptance</p>
Collaborative	<p>Conducive to stakeholder understanding and involvement</p> <p>EIA process jointly defined and undertaken with stakeholders</p> <p>Facilitates consensus building</p> <p>Facilitates conflict resolution</p> <p>Roles and responsibilities jointly defined with participants</p>
Ethical	<p>Facilitates procedural and distributional fairness</p> <p>Process guided and shaped by ethical imperatives and standards</p> <p>Conducive to recognizing rights and meeting responsibilities of interested and affected parties</p> <p>Explicitly addresses ethical issues, implications, trade-offs, and dilemmas</p> <p>Conducive to addressing social and environmental fairness, equity, and justice concerns from multiple perspectives</p>
Adaptive	<p>Conducive to anticipation of and rapid adaptation to changing circumstances</p> <p>Facilitates creative identification and exploration of problems and opportunities</p> <p>Designed to match and evolve with context</p> <p>Conducive to systematic consideration of risks and uncertainties</p>
Integrative	<p>Conducive to the integration of diverse values, forms of knowledge, perspectives, and ideals</p> <p>Considers implications for and from related decisions</p> <p>Facilitates integration with proposal planning</p> <p>Adapts, integrates, and transcends individual disciplines, professions, and EIA types</p> <p>Links and integrates (where appropriate) EIA with related environmental management forms and levels</p>

Benefit Cost Analysis

- Public Sector oriented tabulation of –
benefits (to whomever they accrue)
costs (to whomever they accrue)
- Intended to identify “Kaldor Hicks efficiency”
- Contrast with “Pareto efficiency”.



Pareto v. Kaldor Hicks

- Pareto efficiency: Someone is made better off; no one is made worse off.

Pareto v. Kaldor Hicks

- Pareto efficiency: Someone is made better off; no one is made worse off.
- Kaldor-Hicks efficiency: Gainers **could** compensate losers and still be better off.

Pareto v. Kaldor Hicks

- Pareto efficiency: Someone is made better off; no one is made worse off.
- Kaldor-Hicks efficiency: Gainers **could** compensate losers and still be better off.
- Contrast with Fiscal Impact Assessment



BCA considers:

- Benefits (E)
- Capital Costs (K)
- OMR Costs (M)
- Disbenefits (D)

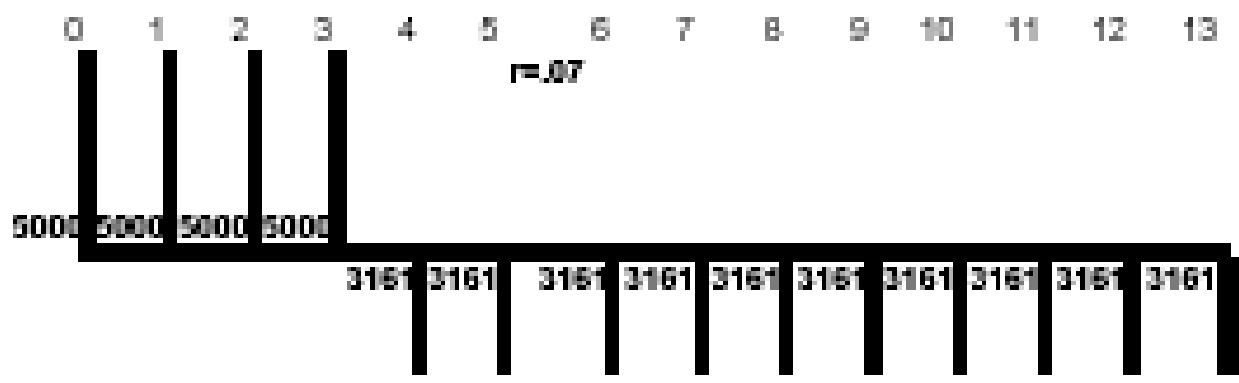
Benefits and costs to whom?

- The agency proposing the project
- The jurisdiction authorizing the project
- The residents of the jurisdiction
- The firms in the jurisdiction
- Extra-territorial residents/citizens
- Future generations

We have to consider the timing of payments, or cash flow.

A student borrows \$5,000 per year for four years from a student loan program. Interest accrues at 7% per year, compounded annually. All payments are deferred until the end of the four year period. Then, payments of \$3,161 per year are made by the former student for ten years to repay the loan.

- a) Diagram the cash flow.
- b) How much interest is paid?



$$\text{b. interest} = (\$3161 \times 10) - (5000 \times 4) = \$11,610$$

KALDOR HICKS CRITERION:

$$PV(NB) = PV(E - M - D - K)$$

Choose any alternative whose $PVNB > 0$

Possible Park Projects

Alternative	PVNB
Greenway	\$ 3.4 Million
Ballfields	\$ 900,000
Urban vest pocket park	\$-1.2 Million
Wildlife habitat	\$ 650,000

Present Value

Future Value

Equivalence

Discount Rate

Interest Rate


PV	P	present value
FV	F	future value
A		annual worth
n	t	number of periods: years, months..
r	i	discount rate; interest rate
E		economic efficiency benefits
M	OMR	operation, maintenance and replacement costs
K		capital costs

Present Value

- What is \$100 next year worth to you in today's dollars?
- How much can you earn on a liquid, risk-free investment?
- Assume 3% >> $103\% * \$\text{Today} = \100 next year
>> $\$100/1.03 = \$\text{Today} = \$92.59$

$$FV = (E-M) \times (1+r)^t$$

$$PV = \frac{(E-M)}{(1+r)^t}$$



The expenditure of \$5,000 four years from now is preferable to the expenditure of \$3,000 now.
True or False? Assume 10% discount rate.

The expenditure of \$5,000 four years from now is preferable to the expenditure of \$3,000 now.

True or False? Assume 10% discount rate.

$$PV (\$5,000 \text{ at } T=4) = ?$$

The expenditure of \$5,000 four years from now is preferable to the expenditure of \$3,000 now.

True or False? Assume 10% discount rate.

$$PV (\$5,000 \text{ at } T=4) = ?$$

$$PV = FV / (1+i)^4$$

The expenditure of \$5,000 four years from now is preferable to the expenditure of \$3,000 now.

True or False? Assume 10% discount rate.

$$PV (\$5,000 \text{ at } T=4) = ?$$

$$PV = FV / (1+i)^4$$

$$= \$5,000 / (1+0.10)^4$$

The expenditure of \$5,000 four years from now is preferable to the expenditure of \$3,000 now.

True or False? Assume 10% discount rate.

$$PV (\$5,000 \text{ at } T=4) = ?$$

$$PV = FV / (1+i)^4$$

$$= \$5,000 / (1+0.10)^4$$

$$= \$5,000 / 1.46$$

$$= \$3,425$$

The expenditure of \$5,000 four years from now is preferable to the expenditure of \$3,000 now.

True or False? Assume 10% discount rate.

$$PV (\$5,000 \text{ at } T=4) = ?$$

$$\begin{aligned} PV &= FV / (1+i)^4 \\ &= \$5,000 / (1+0.10)^4 \\ &= \$5,000 / 1.46 \\ &= \$3,425 \end{aligned}$$

$$\$3,425 > \$3,000$$

Statement is False.

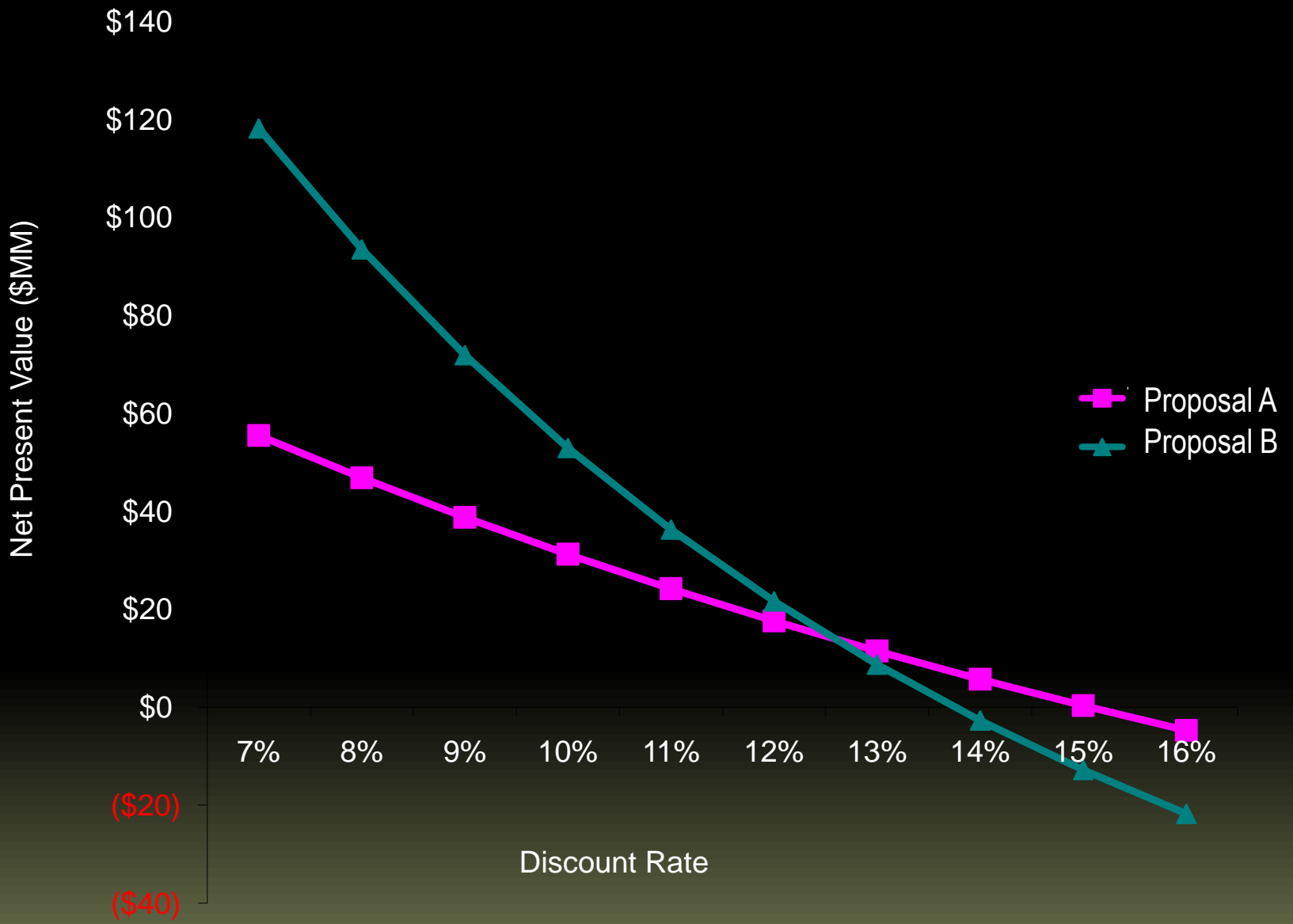
What's in a Discount Rate?

Annual Net Benefits (B-C), (\$MM)

	Year 0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Proposal A	(100)	0	8	11	13	14	15	176								
Proposal B	(100)	(5)	(5)	0	5	11	12	14	17	20	23	25	27	28	29	330

NPV@ Discount Rates

	8%	12%	16%
Proposal A	\$43.35	\$15.74	(\$4.08)
Proposal B	\$86.54	\$19.31	(\$18.74)



Enhanced BCA

Reagan's E.O. 12291 (1981):

"In promulgating new regulations, reviewing existing regulation, all agencies, to the extent permitted by law, shall adhere to the following requirements:

a) Administrative decisions shall be based on adequate information concerning the need for and consequences of proposed government action:

b) **Regulatory action, shall not be undertaken unless the potential benefits to society for the regulation outweigh the potential costs to society;**

c) **Regulatory objectives shall be chosen to maximize the net benefits to society;**

d) **Among alternative approaches to any given regulatory objective, the alternative involving the least net cost to society shall be chosen; and**

e) Agencies shall set regulatory priorities with the **aim of maximizing the aggregate net benefits to society**, taking into account the condition of the particular industries affected by regulations, the condition of the national economy, and other regulatory actions contemplated for the future."

Techniques for Monetization

- Changes in productivity and value of output
 - Physical changes in production are valued using market prices for inputs and outputs. Boundaries of analysis are broadened so as to include all benefits and costs, regardless of whether they occur within the project's ordinary boundaries or beyond them.
- Cost of illness
 - Underlying damage function relates the level of pollution (exposure) to the degree of health effect.
- Opportunity costs
 - The cost of using resources for unpriced purposes can be estimated by using the forgone income from other uses of the resource as a proxy
- Cost-Effectiveness Analysis
- Preventative Expenditures/Replacement Costs/Relocation Costs
 - Expenditures individuals undergo to avoid or mitigate environmental problems



Opportunity Costs:

Preservation of Hell's Canyon

Krutilla and Fisher

- Proposed hydroelectric dam would destroy unique wilderness area.
- BCA of proposed dam and of next cheapest alternative
- Added cost of paying for the next cheapest alternative was seen as less than the worth of the loss of the wilderness area

**WHAT DO YOU DO WHEN THE
ALTERNATIVES ARE MUTUALLY
EXCLUSIVE?**

$\text{Max (PVNB)} = \text{PV}(E - M - D - K)$

Mutually exclusive alternatives

<u>Alternatives for River Development/Protection</u>	<u>PVNB</u>
Floodplain zoned for green space only	\$ 2.5 Million
Limited floodway protection + recreational use of remaining floodplain	\$ 3.6 Million
Riverside shopping development	\$ 1.7 Million



CAPITAL CONSTRAINT?

Combine independent alternatives into packages and choose the package with Max(PVNB)

Park Projects

Capital Constraint = \$3 Million

<u>Alternatives</u>	<u>PVNB</u>	<u>K</u>
Greenway	\$3.4 Million	\$2 Million
Ballfields	\$900,000	\$2 Million
Urban Vest Pocket Park	-\$1.2 Million	\$3 Million
Wildlife Habitat	\$650,000	\$1 Million

BENEFIT COST RATIO APPROACH:

$$B/C = PV[(E-D)/(M+K)]$$

Conventional BC Ratio

- *Choose any alternative with $B/C > 1$
- Highly sensitive to specification of D and M
- Mutually exclusive alts: choose greatest B/C

Eastern Leon Power Line Route

<u>ALT</u>	<u>E</u>	<u>M</u>	<u>D</u>	<u>K</u>	<u>(E-D)/ (M+K)</u>
Mahan Dr.	\$14M	\$2.5 M	\$ 5M	\$5.4 M	1.14
CSX/ Alford Arm	\$14M	\$2 M	\$ 1M	\$8.9 M	1.19


$$B/C = PV[(E - M - D)/K]$$

Modified BC Ratio:

Choose any alternative with $B/C > 1$

Preferred formulation for iterative decisions

Eastern Leon Power Line Route

<u>ALT</u>	<u>E</u>	<u>M</u>	<u>D</u>	<u>K</u>	(E-M-D)/(K)
Mahan Dr.	\$14M	\$2.5 M	\$ 5M	\$5.4 M	1.20
CSX/ Alford Arm	\$14M	\$2 M	\$ 1M	\$8.9 M	1.24

Thinking about Valuation

- Market
- Non-market
 - Health
 - Environmental amenity
 - ...
- Use
 - Actual Use
 - Option Value (risk aversion; deferred demand)
- Non-use
 - Existence value
 - Vicarious use value
 - Bequest value

Methods for Estimating Non-market Values

- Observed
 - Data from observation
- Hypothetical
 - Data from hypothetical questions asked
- Direct
 - Yields prices
- Indirect
 - Yields data that can be converted statistically to prices

Contingent Valuation

- Survey-based method that estimates what a population would be willing to pay to achieve a higher level of amenity (WTP), or would be willing to accept to allow a lower level of amenity (WTA).
- First proposed by Davis in 1963 in study of benefits of outdoor recreation in Maine woods; surveyed 121 hunters and recreationists; R-squared=.59
- Ridker 1967: air quality improvements
- Chicchetti and Smith 1976: congestion reduction in hiking areas

Planning Evaluation

- Goals, Objectives, Alternatives, Criteria, Constraints
- Single v. Multiple Objective Analyses
- Monetary, Monetized, Intangible
- Risk and Uncertainty